## [BRIEF D.R.A.F.T. CARD]®



A method to ensure clear and concise communication

DESIRED OUTCOME what I want to achieve	D					
<b>RELATIONSHIP</b> role with respect to my audience	R	CURRENT		DESIRED		
AUDIENCE how I would like to change what the audience is thinking, feeling + doing	A	CURRENT		DESIRED		
Define My Audience:		THINK		THINK		
		FEEL		FEEL		
		DO		DO - Minimum Defin	ition of Success	
FORMAT setting or method of communication [e-mail, meeting, call, etc.]	F					
TONE the appropriate attitude toward the audience and subject	T					
		<u> </u>				
PROJECT			DATE		REVISION	
AUTHOR			Copyrigh	Copyright © 2020 The Sheffield Company, LLC. All rights reserved.		